Tommaso Galli

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EDUCATION

Alma Mater Studiorum – University of Bologna **Bologna, Italy**
BSc in Business Administration and Management September 2024 – June 2027

- **GPA: 28.26/30**; Ranked 1st in Italy for Business and Economics (QS Rankings 2026)
- Relevant Courses: Financial Mathematics (30 with Honours), Microeconomics (30), Financial Statement Analysis (IAS/IFRS) (29), General Mathematics (30 with Honours), Macroeconomics (28)
- Bachelor's Thesis: "Managerial Incentives and Fraud Risk in Private Equity Transactions" - Supervisor: Prof. Rainer Andergassen, Dept. of Economics

Indiana University – Kelley School of Business **Bloomington, IN, USA**
Overseas Exchange Semester August 2026 – December 2026

- Kelley Undergraduate Program ranked #4 in Accounting and #9 in Finance nationwide (U.S. News & World Report, 2026)
- Relevant Courses: Public Budgeting and Financing, Financial Reporting and Analysis, Financial Management, Money and Banking

Aix-Marseille Université **Aix-en-Provence, France**
Erasmus Exchange Semester Expected January 2027 – May 2027

- Relevant Courses: Strategic Decision Making, Public Economics, Managing the Innovation Process

PROFESSIONAL EXPERIENCE

Guaitoli & Partners **Rimini, Italy**
Finance and Accounting Intern April 2026 – July 2026

- Structured and drafted 4 comprehensive Business Plans for SME clients in the hospitality and industrial sectors (Rimini/Riccione, avg. revenues €300k–€600k), targeting public funding applications
- Developed a scalable Excel financial model standardised as a template across 16 clients applying for a public tender, enabling independent data input per client
- Secured €150k+ in non-repayable grants per client through public grant funding advisory
- Performed financial statement analysis and general accounting tasks in a client-facing environment

EXTRACURRICULAR ACTIVITIES

UniBo Fintech Society **Bologna, Italy**
Investment Banking Associate September 2025 – July 2026

- Conducted full equity research on Vodafone Group plc (LSE: VOD) within the IB Division Valuation Desk: built a 3-scenario DCF (WACC 6.67%), EV/EBITDA exit multiple valuation and peer comparison across 5 European carriers; issued BUY recommendation with 12-month price target of €2.16/share (+56.5% upside)
- Co-designed the UFS EUR STOXX MinVar Fund (Asset Management Division), a simulated minimum-variance equity strategy on the STOXX Europe 600; applied a 5-factor proprietary scoring model and minimum-variance optimisation (Ledoit-Wolf shrinkage) across a 30-stock portfolio; backtested CAGR of +13.10% vs +5.09% benchmark, Sharpe ratio 0.95 vs 0.40

Luxembourg Open Air (LOA) **Belval, Luxembourg**
Volunteer Bartender May 2025

- Served 13,000+ daily attendees as a bartender at one of Luxembourg's largest open-air music festivals over a 14-day event

CERTIFICATIONS & TRAINING

Investment Banking Masterclass – Valuation & M&A Program (30h+) **September 2025 – November 2025**
Practitioner-led (Houlihan Lokey, Jefferies)

- Built a 5-year DCF model for Eulip S.p.A. (Italian oils & fats producer, ~€86M revenue, ~€25M EBITDA), projecting free cash flows and deriving implied enterprise value
- Developed a 4-quadrant origination framework to pitch Eulip as an M&A acquisition target, analysing strategic fit, sector dynamics and rationale for potential acquirers in the specialty fats industry

AmplifyME × UBS – M&A Finance Accelerator August 2025
Bocconi University (Coursera) – Private Equity and Venture Capital July 2025

SKILLS & INTERESTS

Financial Software: Microsoft Office (Excel, Word, PowerPoint), AIDA, Merger Market, Orbis, Crunchbase, Profis
Programming: C++ (Advanced), C# (Advanced), Assembly (Intermediate), Python, HTML
Languages: Italian (Native), English (C1 – IELTS 7.5)
Interests: Geopolitics, Politics, Behavioural psychology, Combat Sports (BJJ Blue Belt), Cinema